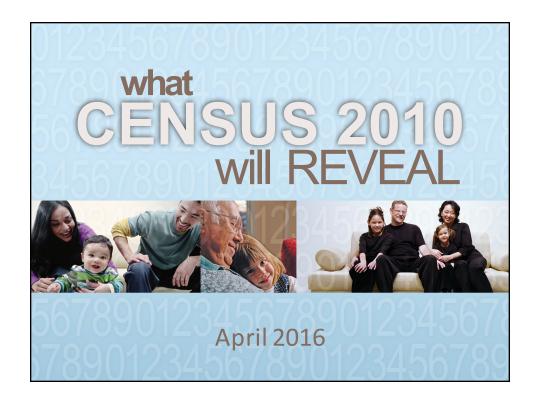
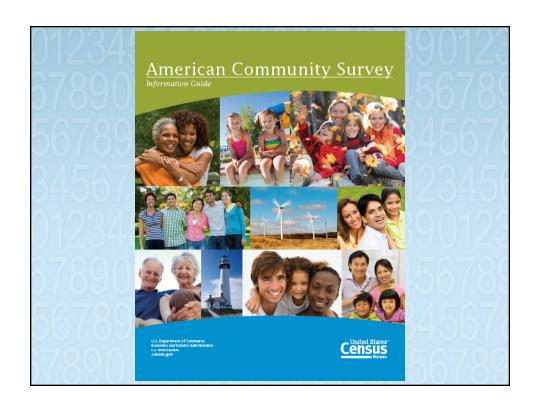


#### **OVERVIEW**

- Demographic Trends
- Challenges & Opportunities
- Discussion





#### **6 DISRUPTIVE TRENDS**

- The South Rises Again
- The Browning of America
- Marrying Out is "In"
- The Silver Tsunami is About to Hit
- The End of Men?
- Cooling Water from Grandma's Well... and Grandpa's Too!





#### SOUTH'S SHARE OF U.S. NET POPULATION GROWTH, SELECTED YEARS, 1910-2010

		South's	
	U.S. Absolute	Absolute	
	Population	Population	South's Share
Years	Change	Change	of Change
1910-1930	30,974,129	8,468,303	27%
1930-1950	28,123,138	9,339,455	33%
1950-1970	51,886,128	15,598,279	30%
1970-1990	45,497,947	22,650,563	50%
1990-2010	60,035,665	29,104,814	49%
700040	DA AFATA	00400	MEATO.

# U.S. POPULATION CHANGE BY REGION, 2000-2010

		Absolute Population	Percent Population
Region	2010 Population	Change, 2000-2010	Change, 2000-2010
U.S.	309,050,816	26,884,972	9.5%
Northeast	55,417,311	1,753,978	3.3%
Midwest	66,972,887	2,480,998	3.0%
South	114,555,744	14,318,924	14.3%
West	72,256,183	8,774,852	13.8%
Delta Region	1,505,151	116,965	8.4%

	SHARES OF NET POPULATION GROWTH BY REGION, 2000-			
5	Region	2010 Absolute Population Change	Percent of Total	
3	UNITED STATES	26,884,972	100.0	
	NORTHEAST	1,753,978	6.0	
	MIDWEST	2,480,998	9.0	
	SOUTH	14,318,924	53.0	
	WEST	8,774,852	32.0	

78901234 <b>2000-2008</b> 12345678				
3789	Northeast	Midwest	South	West
Total	-1,032	-2,008	+2,287	+46
Black	-346	-71	+376	+41
Hispanic	-292	-109	+520	-117
Elderly	-115	+42	+97	-27
Foreign born	-147	-3	+145	+3

# STATE SHARE OF SOUTH'S NET GROWTH, 2000-2010

Region/State	Absolute Change	State's Share
The South	14,318,924	100.0%
Texas	4,293,741	30.0%
Florida	2,818,932	19.7%
Georgia	1,501,200	10.5%
North Carolina	1,486,170	10.4%
Other Southern States	4,218,881	29.4%

#### GROSS AND NET MIGRATION FOR THE SOUTH, 2004-2010

#### The Region

	Domestic		
Years	- In	Out	Net
2004-2007			
2007-2010	3,874,414	3,477,899	396,525

1 oreign				
ln ,	Out	Net		
268,619	132,382	136,237		
232,501	132,201	100,300		

#### Florida

	Domestic		
Years	ln	Out	Net
2004-2007	812,053	630,051	182,002
2007-2010	654,931	668,087	-13,156

Foreign				
ln	Out	Net		
41,745	24,108	17,637		
33,095	32,094	1,001		

78901234 <b>,2010-2015</b> 01234567			
Region	2015 Population	Absolute Population Change, 2010-2015	Percent Population Change, 2010-2015
U.S.	321,418,820	12,071,957	3.9%
Northeast	56,283,891	896,717	1.6%
Midwest	67,907,403	929,898	1.4%
South	121,182,847	6,319,989	5.5%
West	76,044,679	3,925,353	5.4%
Delta Region	1,525,915	22,764	1.5%

BY REGION, 2010-2015		
789012	bsolute Population	9012345
Region	Change	Percent of Total
JNITED STATES	12,071,957	100.0
NORTHEAST	896,717	7.4
MIDWEST	929,898	7.7
SOUTH	6,319,989	52.3
WEST	3,925,353	32.5

## STATE SHARES OF SOUTH'S NET GROWTH, 2010-2015

Region/State	Absolute Change	State's Share
The South	6,319,989	100.0%
Texas	2,244,751	35.5%
Florida	1,421,382	22.5%
Georgia	501,406	7.9%
North Carolina	483,823	7.7%
Virginia	357,206	5.7%
Other Southern States	1,311,421	20.7%

# **Balance of Population Change Equation**

 Population Change = In-Flows – Out-Flows

where

In-flows = [Births + In-Migrants]

&

Out-Flows = [Deaths + Out-Migrants]

Typolog	gy of Communities
Demographic Experience	Drivers
Balanced Growth	Births exceed deaths and in-migration exceeds out-migration.
Natural Growth	Out-migration exceeds in-migration but this population loss is offset by an excess of births over deaths.
Migration Magnets	Deaths exceed births but population loss is averted because in-migration exceeds out-migration.
Dying	Deaths exceed births and out-migration exceeds in- migration, resulting in population loss.
Biologically Declining	In-migration exceeds out-migration but his net migration is not substantial enough to offset an excess of deaths over births
Emptying Out	Births exceed deaths but out-migration exceeds in- migration, resulting in net population loss

	nunities in the Delta , 2010-2015
Type of Community	Number
Balanced Growth	3
Natural Growth	2
Migration Magnet	0
Emptying Out	7
Dying	0
Biologically Declining	0

Estimated Change Delta Region, 2010-2015			
Area	Total Population Change	Natural Change	Net Migration
Delta Region	22,764	44,603	-21,459
78901234	45678	901234	45678

Net Migration Delta Region, 2010-2015			
Area	Total Net Migration	International Net Migration	Domestic Net Migration
Delta Region	-21,459	10,602	-32,061

Balanced Growth Counties, 2010- 2014			
County	Total Population Change	Natural Change	Net Migration
DeSoto	12,059	4,500	7,350
Craighead	7,911	2,840	4,923
Fayette	752	332	286

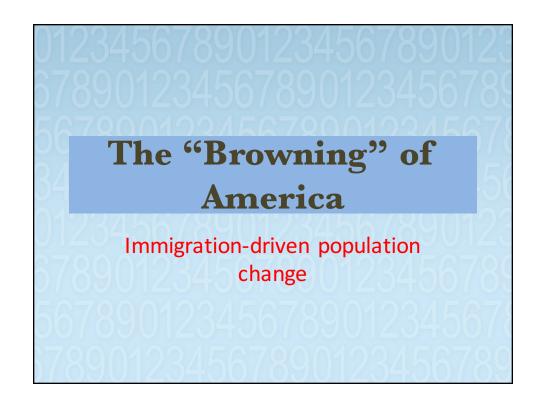
County	Total Population Change	Natural Change	Net Migration
Tipton	789	1,117	-419
Shelby	10,429	31,862	-20,671

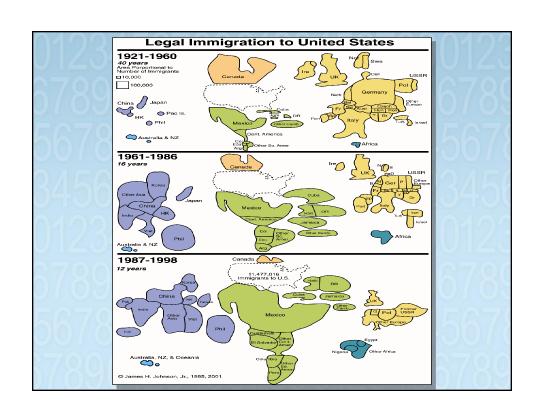
#### **Emptying Out Counties, 2010-2015**

County	Total Population Change	Natural Change	Net Migration
Tunica	-435	520	-962
Cross	-582	60	-618
Tate	-586	253	-817
Marshall	-1,223	178	-1,431
St. Francis	-1,669	443	-2,059
Crittenden	-1,939	1,716	-3,616
Mississippi	-2,742	782	-3,425
Tunica	-435	520	-962
Cross	-582	60	-618

Two 'colorful' demographic processes are drivers of change

**Browning & Graying of America** 





#### The Numbers

#### **Legal Immigrants**

#### Refugees, Parolees, Asylees

Year	Annual
	Flow
1920-1961	206,000
1961-1992	561,000
1993-1998	800,654
1999-2004	879,400
2005-2008	1,137,000
2009-2012	1,067,000

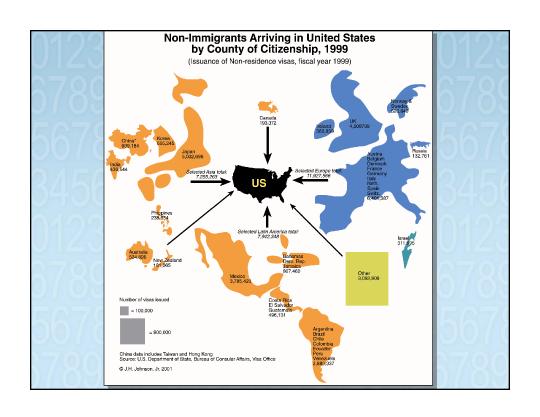
Year	Annual Flow
1961-1993	65,000
1994-1998	107,000
1999-2004	85,500
2005-2008	75,000
2009-2012	92,500

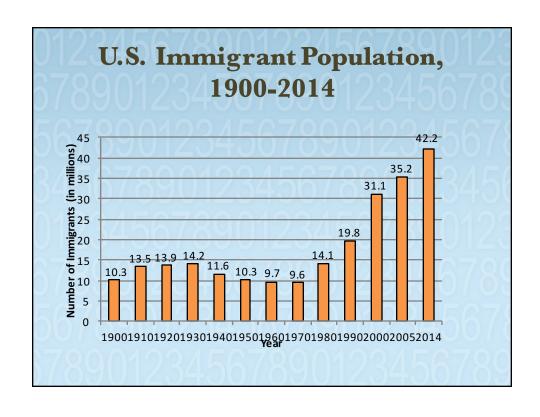
#### The Numbers Cont'd

#### Illegal Immigrants

- 300,000 to 400,000 annually over the past two decades
- Three million granted amnesty in 1986
- 2.7 million illegal immigrants remained after 1986 reforms
- October 1996: INS estimated there were 5 million illegal immigrants in U.S.
- Since August 2005: Estimates of illegal population have ranged between 7 million and 15 million
- Today: An estimated 11.5 million unauthorized immigrants reside in U.S.

UNITED STATES, SELECTED YEARS, 1981-2011				
Year	All Classes	Exchange Visitors	Academic & Vocational Students	
1981	11,756,903	108,023 (1%)	271,861 (2%)	
1985	9,539,880	141,213 (1%)	285,496 (3%)	
1990	17,574,055	214,644 (1%)	355,207 (2%)	
1995	22,640,540	241,364 (1%)	395,480 (2%)	
2000	33,690,082	351,743 (1%)	699,953 (2%)	
2001	32,824,088	389,435 (1%)	741,921 (2%)	
2002	27,907,139	370,176 (1%)	687,506 (2%)	
2008	39,381,928	506,138 (1%)	917,373 (2%)	
2011	53,082,286	526, 931 (1%)	1,702,730 (3%)	





	ign Born Pope/Ethnicity,	
Race/Ethnicity	Foreign Population	Share of Total (%)
Total	42,235,749	100.0
Hispanic	19,300,947	45.7
White Alone, not Hispanic	7,655,008	18.1
Black Alone, not Hispanic	3,377,733	8.0
Asian Alone, not Hispanic	11,036,059	26.1
Other Alone, not Hispanic	866,002	<b>2.1</b>

U.S. POPULATION CHANGE BY RACE & ETHNICITY, 2000-2010			
Race	2010 Population	Absolute Change	Percentage Change 2000 - 2010
Total	308,745,538	27,323,632	9.7%
Non-Hispanic	258,267,944	12,151,856	4.9%
White	196,817,552	2,264,778	1.2%
Black	37,685,848	3,738,011	11.0%
AI/AN	2,247,098	178,215	8.6%
Asian	14,465,124	4,341,955	42.9%
NH/PI	481,576	128,067	36.2%
2 or More Races	5,966,481	1,364,335	29.6%
Hispanic	50,477,594	15,171,776	43.0%

NON-WHITE AND HISPANIC SHARES OF POPULATION GROWTH, 2000-2010					
Area	Absolute Population Change	Non-White Share	Hispanic Share		
US	27,323,632	91.7	55.5		
South	14,318,924	79.6	46.4		
Texas	4,293,741	89.2	65.0		
Florida	2,818,932	84.9	54.7		
Georgia	1,501,206	81.0	27.9		
North Carolina	1,486,170	61.2	28.3		
1890123	345678	901234	-5678		

RACE, HISPA			
1000120	2009	012040	
Race	Total	Male	emale
United States	36.8	35.4	38.2
White Alone	38.3	37.0	39.6
White, Non-Hispanic	41.2	39.9	42.6
Black Alone	31.3	29.4	33.3
AI/AN Alone	29.5	29.0	30.2
Asian Alone	33.6	32.6	34.6
NH/PI Alone	29.9	29.5	30.3
Two or More Races	19.7	18.9	20.5
Hispanic	27.4	27.4	27.5

RELATIVE DISTRIBUTION OF U.S. BIRTHS BY RACE / ETHNICITY							
5	Race/Ethnicity	1990	2008	2011			
34	White	66%	50%	49.6%			
	Blacks	17%	16%	15.0%	5.5		
	Hispanics	15%	26%	26.0%			
5	Other	2%	8%	9.4%			
	789012345	Source Jo	hnson and Lichter (2010);	Tavernise (2011).			

	RELATIVE DISTRIBUTION OF U.S. POPULATION BY RACE / ETHNICITY						
5	Race/Ethnicity	2005	2050				
3	White	67%	47%				
	Blacks	12.8%	13%				
	Hispanics	14%	29%				
5	Asian	5%	9%				
)/	1890123456	Source: Pew Research Cente	r, 2008 *projected.				

DELTA REGION COMMUNITIES POPULATION CHANGE BY RACE &						
	THNICITY		AGE &			
Race	2010 Population	Absolute Change 2000 – 2010	Percentage Change 2000 - 2010			
Total	1,505,151	116,965	8.4%			
Non-Hispanic	1,432,369	77,104	5.7%			
White	738,631	-19,801	-2.6%			
Black	645,485	80,931	14.3%			
AI/AN	3,309	549	19.9%			
Asian	25,811	9,137	54.8%			
NH/PI	456	88	23.9%			
Some other race	1,504	327	27.8%			
2 or More Races	17,173	5,873	52.0%			
Hispanic	72,782	39,861	121.1%			

Femal	e Median Age	e <b>, 2010</b>	-2014
	White	Black	Latino
Shelby	42.8	31.5	25.1
-ayette	46.5	37.5	23.2
Tipton	39.2	32.3	23.2
Craighead	37.6	22.2	22.9
Crittenden	42.1	29.3	25.6
Cross	42.1	38.0	NA
Mississippi	41.4	28.1	21.6
St. Francis	45.1	33.3	33.9
DeSoto	39.5	31.9	25.2
Marshall	46.3	34.4	26.6
Tate	40.6	30.2	30.5
Tunica	48.0	29.0	24.7

# The "Graying" of America The Silver Tsunami is about to hit

#### **Key Drivers**

- Changes in Longevity
- Declining Fertility
- Aging of Boomer Cohort

U.S. LIFE EXPECTANCY AT BIRTH						
FATOO YEAR Q/FA	7000AGE0/E07					
1900	47.3					
1930	59.7					
1960	69.7					
1997	76.5					
2007	77.9					
2010	78.3					
2030	101.0					
5/890123456/	890123456789					

123 789	Centenarians in the U.S.
Year	0 0 4 0 0 4 E 0 Number 4 0 0 4 E 0 7
1950	2,300
2010	79,000
2050	601,000

Perco Year Childl		Avg. Number o	<u> </u>	Percent Higher
	ess	Children		Order Births*
2006	20	1.9	)	28
1976 *Three or more Children	10	3.1	<u>.</u> 04a	59

0.5	TOTAL FERTILITY RATES F U.S. WOMEN BY RACE/ETHNICITY, 2012 Race/Ethnicity Total Fertility	678	23 39 78
2	All Races	1.88	
O4	Hispanic	2.18	
U	Non-Hispanic White	1.76	
	Blacks	1.90	36
5	Asian	1.77	78
	Native American	1.35	

	U.S. POPULATION CHANGE BY AGE, 2000-2010							
5	Age	0123456	Absolute Change 2000 - 2010	Percentage Change 2000 - 2010				
3	<25	104,853,555	5,416,289	5.4%				
	25-44	82,134,554	-2,905,697	-3.4%				
	45-64	81,489,445	19,536,809	31.5%				
	65+	40,267,984	5,276,231	15.1%				
	TOTAL	308,745,538	27,323,632	9.7%				
	7890	12345678	8901234	456/89				

U.S. POPULATION TURNING 50, 55, 62, AND 65 YEARS OF AGE, (2007-2015)						
5678901234	Age 50	Age 55	Age 62	Age 65		
Average Number/Day	12,344	11,541	9,221	8,032		
Average Number/Minute	8.6	8.0	6.4	5.6		
November 2014	789	012	345	49		

Absolute and Percent Population Change by Age, 2000-2010				
Age	United States	Delta Region		
All Ages	27,323,632 (9.7%)	116,965 (8.4%)		
<25	5,416,292 (5.4%)	20,302 (3.9%)		
25-44	-2,905,697 (-3.4%)	-14,355 (-3.4%)		
45-64	19,536,809 (31.5%)	91,410 (30.9%)		
65+	5,276,231 (15.1%)	19,608 (13.7%)		
HOMAUN MARK	THE WATER	VANESTIOVEO S		

# The Multigenerational Workforce

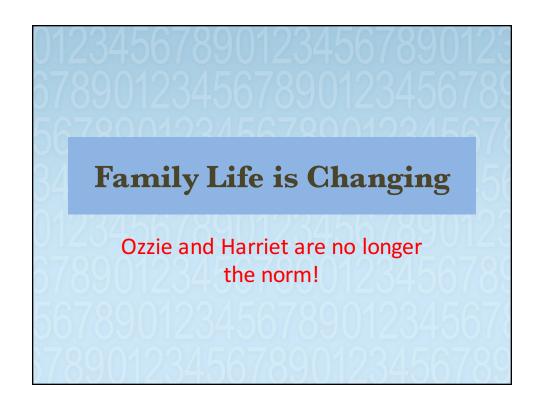
#### **Multi-Generational Diversity** Generation **Birth Years Current Ages** Est. Workforce Participation in 2013\* **Veterans** 1922-1945 70-93 5% **Traditionalists** (7M) **WWII Generation Silent Generation Baby Boomers** 1946-1964 51-69 38% "Boomers" (60M) Generation X 1965-1980 35-50 32% **Baby Busters** (51M) Generation Y 1981-2000 15-34 25% Millennials (40M) November 2014 \*Source: AARP-Leading a Multi-Generational Workforce, 2007 52

## **Succession Planning & Accommodations for Elder Care**

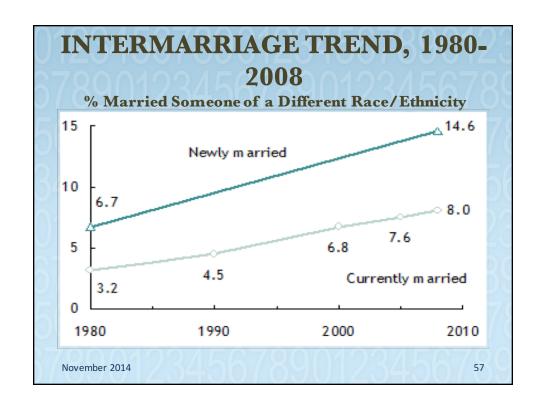
Organizational Game Changers!

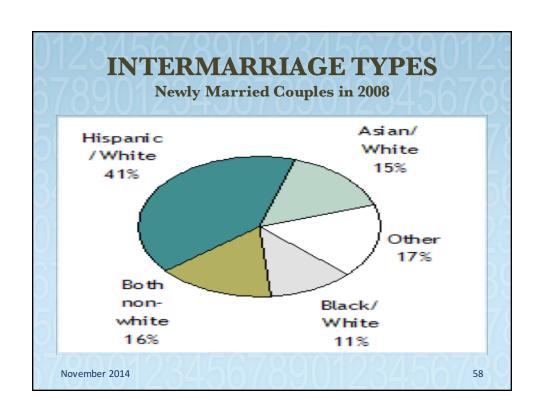
#### Signs of Global Aging

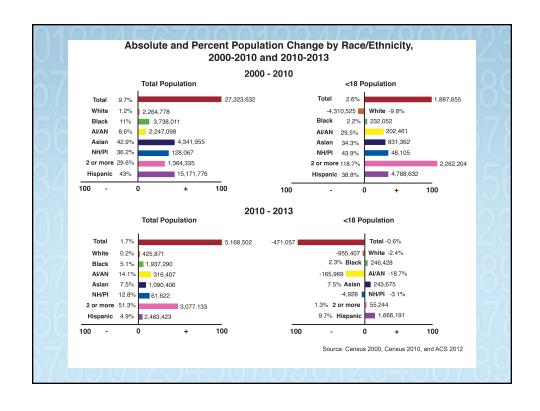
- Japan sells more adult diapers than baby diapers.
- Vancouver outlaws use of door knobs in all new construction, including private homes.
- China grappling with the 4-2-1 problem.
- Census Benchmark for White Americans: More Deaths than Births (Roberts, 2013).













# COOLING WATERS FROM GRANDMA'S WELL

And Grandpa's Too!

### Children Living in Non-Grandparent and Grandparent Households, 2001-2010

Household Type	Absolute Number 2010	Absolute Change 2001-2010	Percent Change 2001-2010
All	74,718	2,712	3.8
No Grandparents	67,209	917	1.4
Both Grandparents	2,610	771	41.9
Grandmother Only	1,922	164	9.3
Grandfather Only	318	71	28.7

November 2014

62

Grandp	arent-Hea	Parent		2041 204	
Household Type	All Children (in thousands)	Living with Both Parents	Living with Mother Only	Living with Father Only	Living with Neither parent
All	74,718	69.3%	23.1%	3.4%	4.0%
No Grandparents	67,209	73.4%	21.2%	3.3%	2.1%
Both Grandparents	2,610	18.1%	40.6%	5.2%	36.1%
Grandmother Only	1,922	13.8%	48.4%	4.5%	33.2%
Grandfather Only	318	26.4%	45.9%	4.4%	23.6%
5 / XU	11173	<u> </u>	7XUI	III / K	Alba

Couple Households with Children, 2009				
Type of Couple	Number of Households with Children	Percent Own Children	Percent Unrelated Children	
Married— opposite sex	23,453,504	99.6	0.4	
Unmarried —opposite sex	2,493,838	86.9	13.1	
Same Sex	104,949	90.2	9.8	

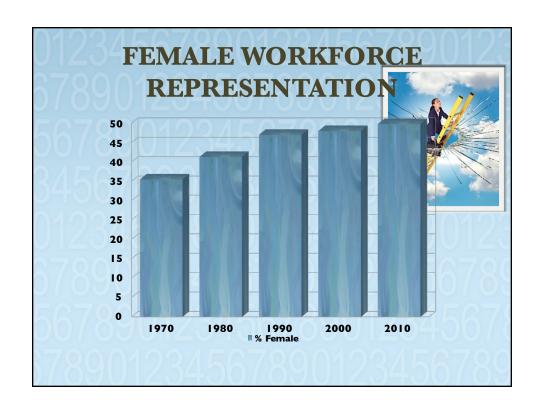
Same Sex Couple Households with Children, 2009					
Type of Couple	Number of Households with Children	Percent Own Children	Percent Unrelated Children		
Same Sex	104,949	90.2	9.8		
Unmarried Male-Male	33,010	94.5	5.5		
Unmarried Female- Female	71,936	88.3	11.7		



#### Workforce Planning and Development Challenges

- The End of Men?
- The Triple Whammy of Geographic Disadvantage
- Education necessary, but not sufficient





<b>GENDER DURING 2007 (Q4) – 2009 (Q3) RECESSION</b>			
Industry	Women	Men	
Construction	-106,000	-1,300,000	
Manufacturing	-106,000	-1,900,000	
Healthcare	+451,800	+118,100	
Government	+176,000	+12,000	
Total	-1,700,000	-4,700,000	

#### THE PLIGHT OF MEN

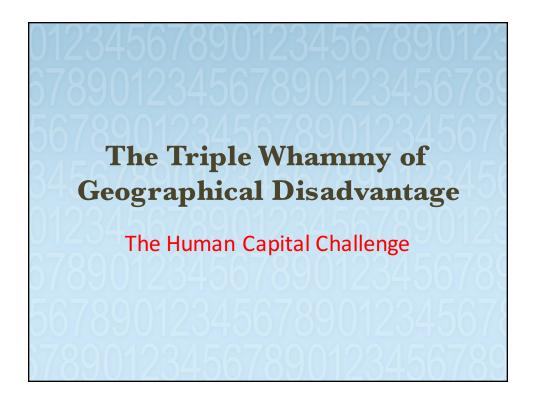
- Today, three times as many men of working age do not work at all compared to 1969.
- Selective male withdrawal from labor market—rising non-employment due largely to skills mismatches, disabilities & incarceration.
- The percentage of prime-aged men receiving disability insurance doubled between 1970 (2.4%) and 2009 (4.8%).
- Since 1969 median wage of the American male has declined by almost \$13,000 after accounting for inflation.
- After peaking in 1977, male college completion rates have barely changed over the past 35 years.

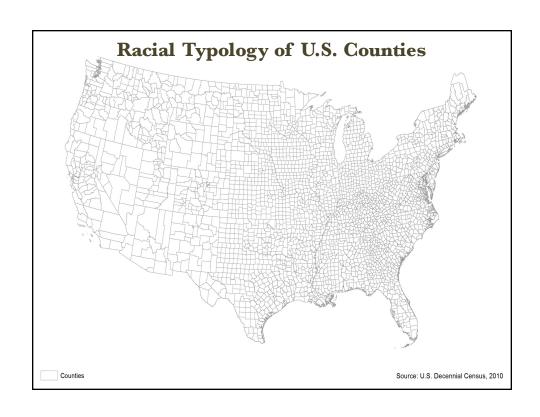
#### **COLLEGE CLASS OF 2010**

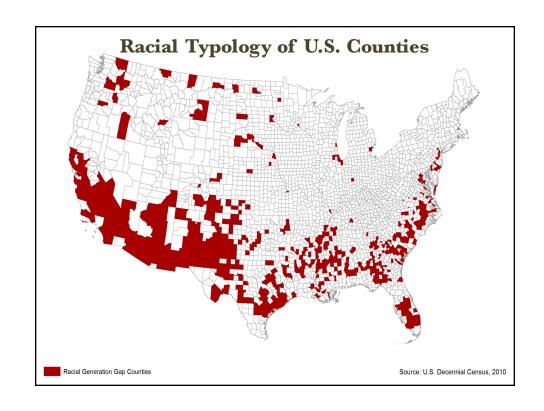
DEGREE	MALE	FEMALE	DIFFERENCE
Associate's	293,000	486,000	193,000
Bachelor's	702,000	946,000	244,000
Master's	257,000	391,000	134,000
Professional	46,800	46,400	-400
Doctor's	31,500	32,900	1,400
TOTAL	1,330,300	1,902,300	572,000

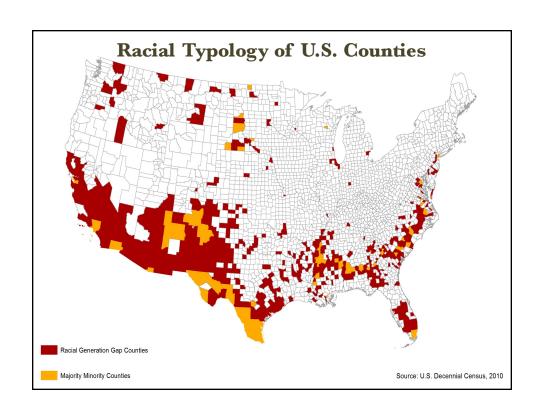
COLLEGES, 2009				
Area	Total Enrollment	Full Time Enrollment (%)	Male Enrollment (%)	Black Enrollment (%)
U.S.	20,966,826	63	43	13
Southeast Region	4,731,356	65	41	23
North Carolina	574,135	64	41	24
NC- 2 Yr Colleges	253,383	43	40	25

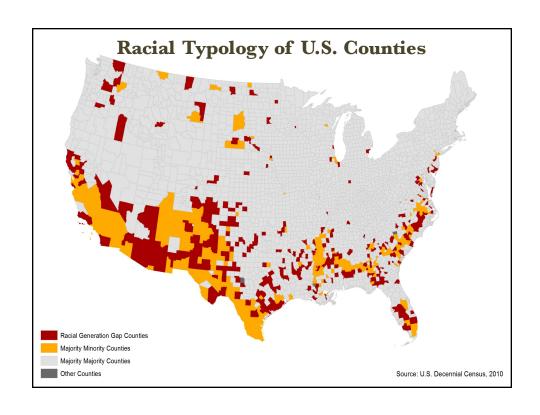
UNC SYSTEM STUDENT ENROLLMENT BY GENDER AND TYPE OF INSTITUTION,				
Type of Institution	201 Total Enrollment	Male	Percent Male	
UNC System	175,281	76,953	44	
Majority Serving	139,250	63,403	46	
Minority Serving	36,031	13,550	38	
HBUs	29,865	11,191	37	

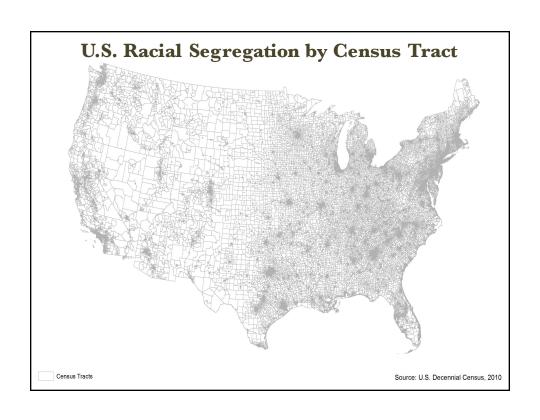


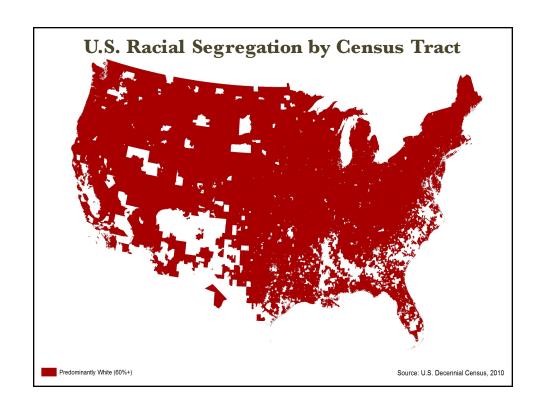


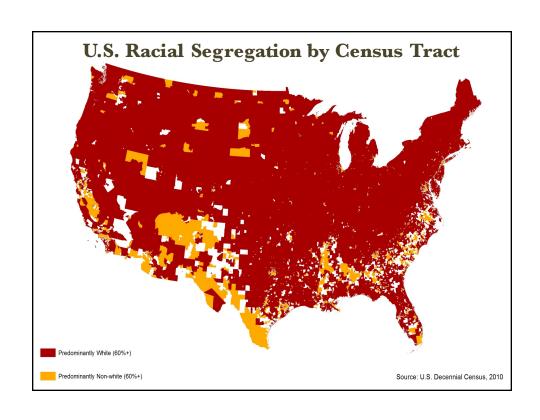


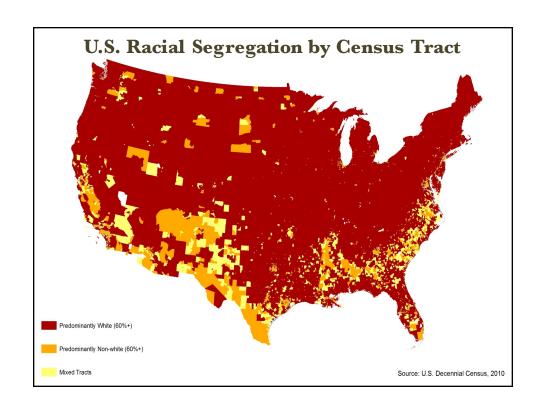


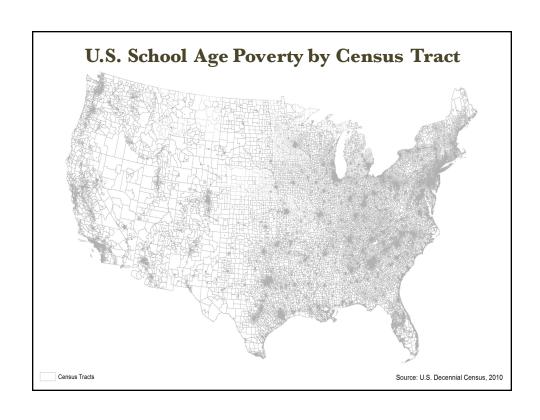


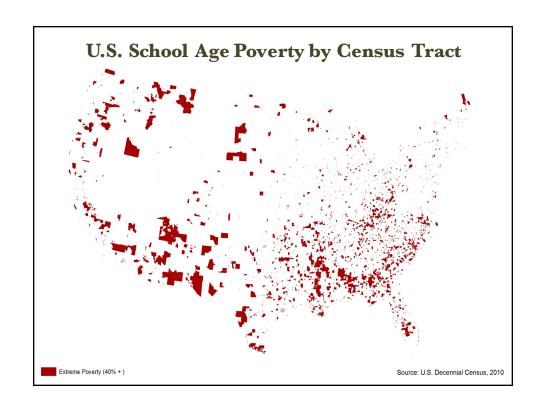


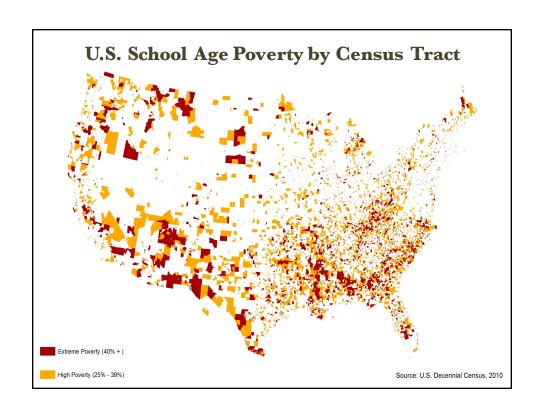


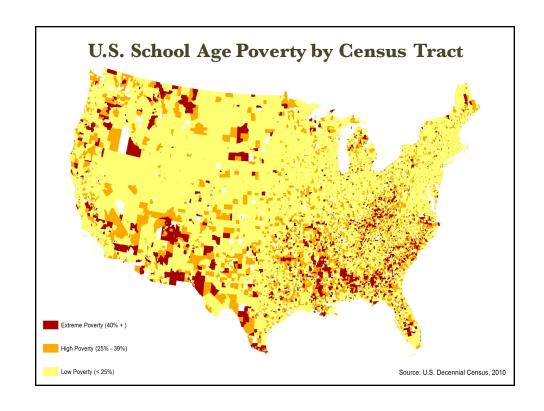


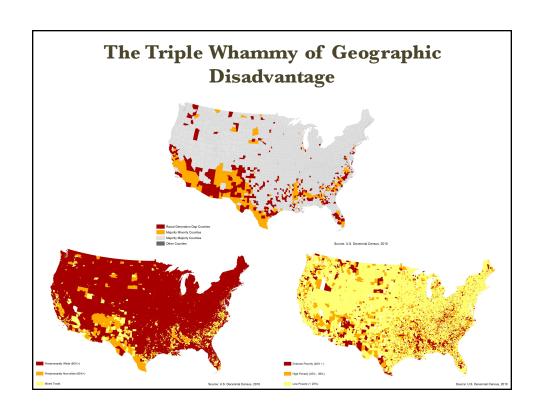




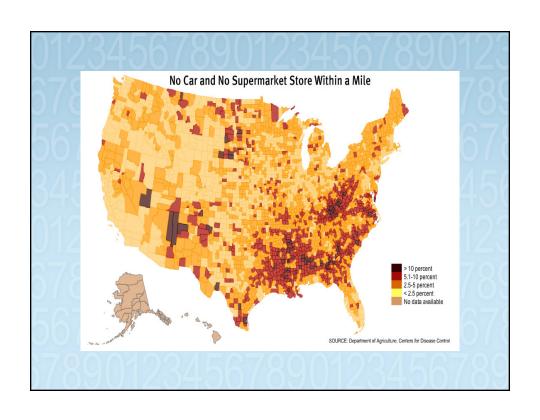


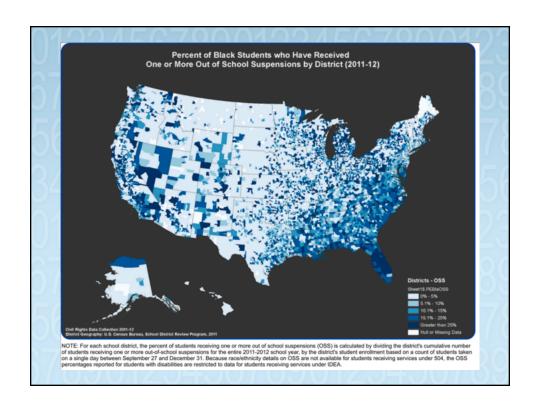


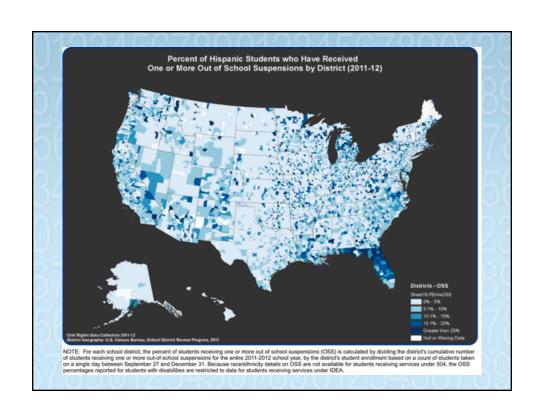


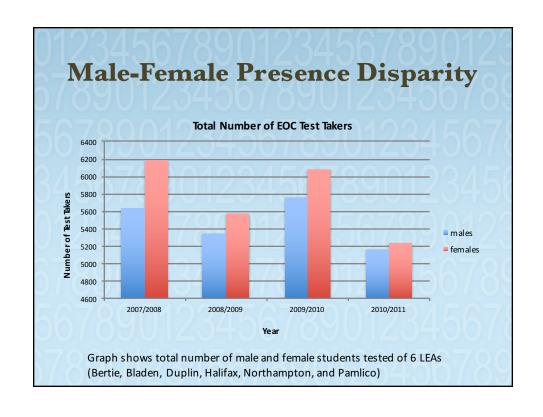


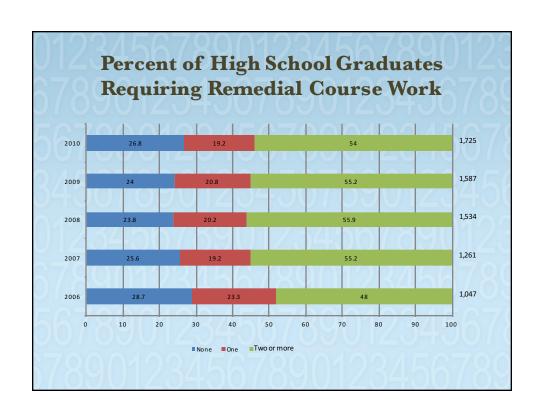
Summary	Indicators o	f Exposure
Level of Vulnerability	Number of Youth	Percent Non-White
Triple Whammy	9.8 million	93
Double Whammy	12.2 million	81
Single Whammy	20.0 million	39
No Whammy	32.1 million	24

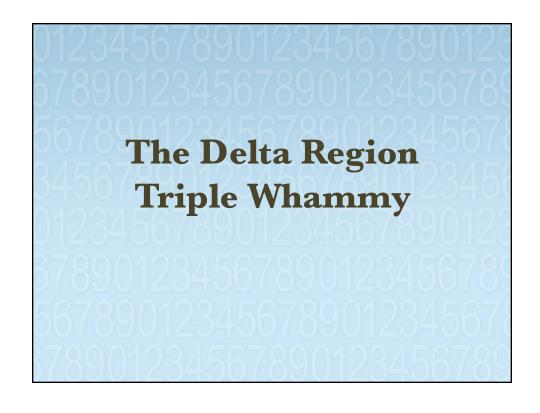


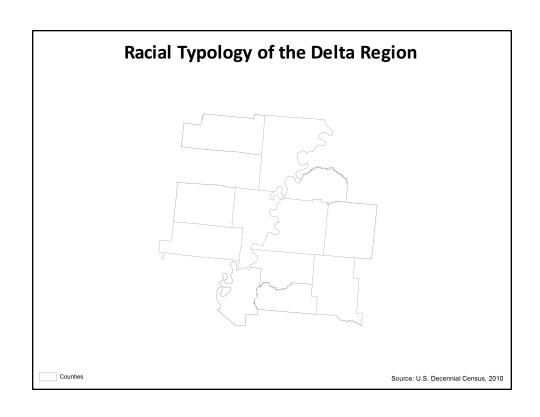


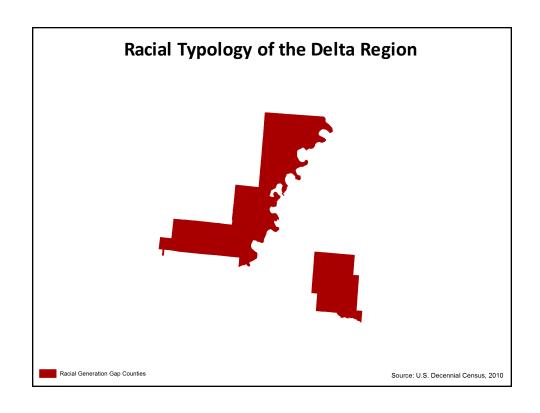


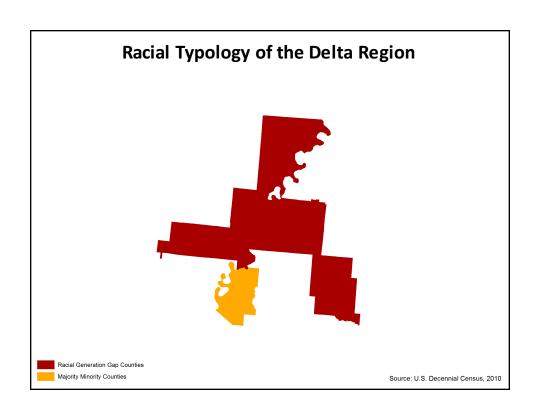


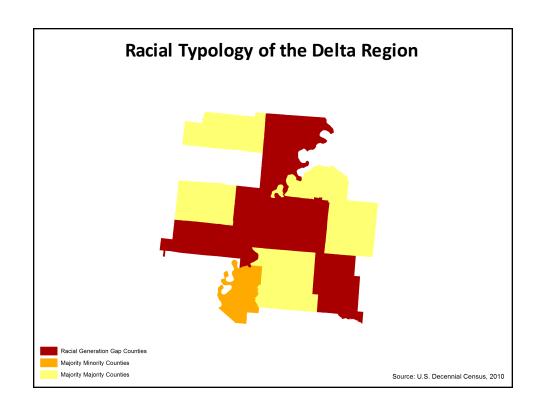


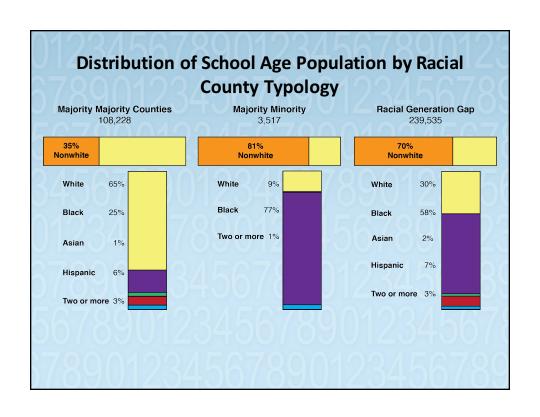


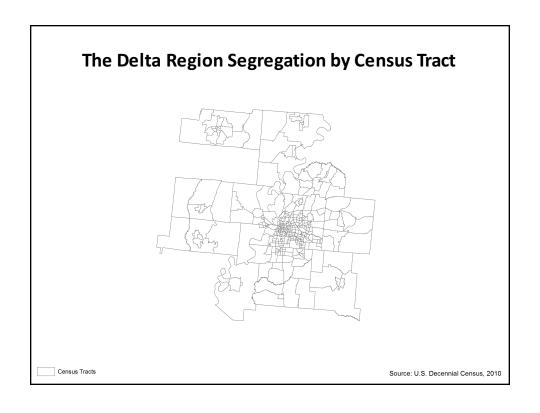


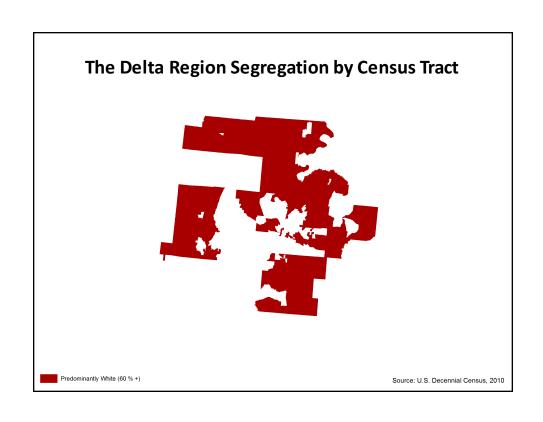


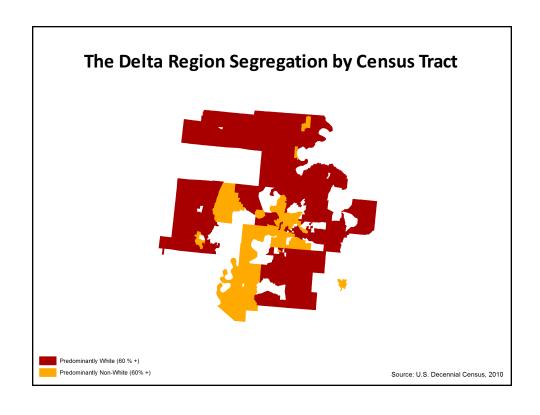


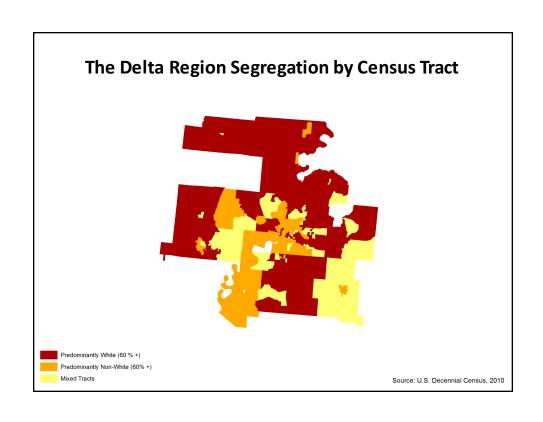


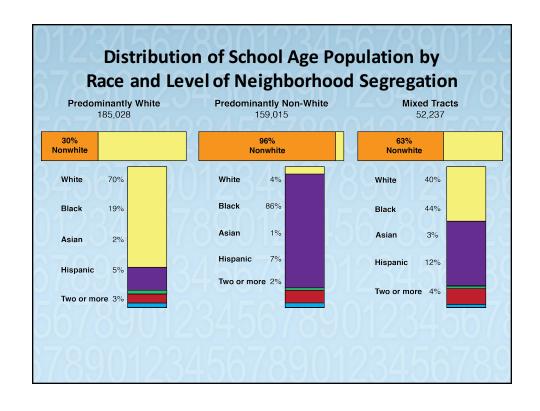


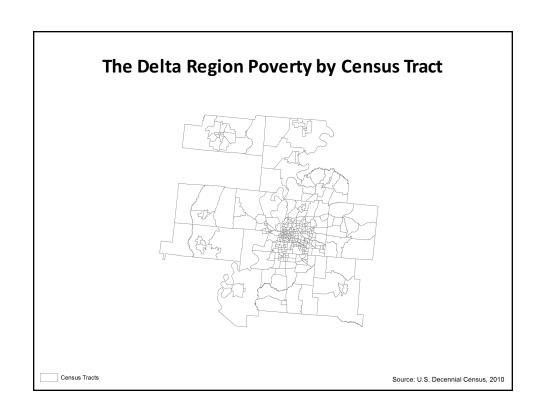


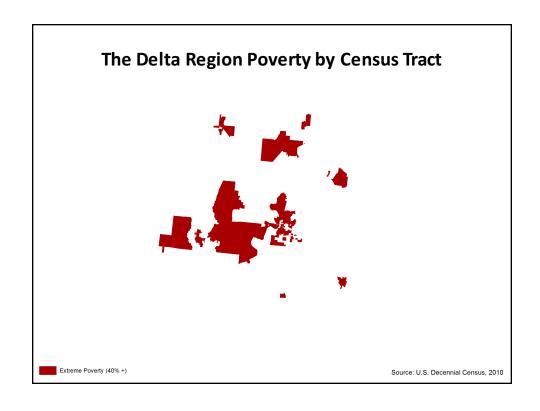


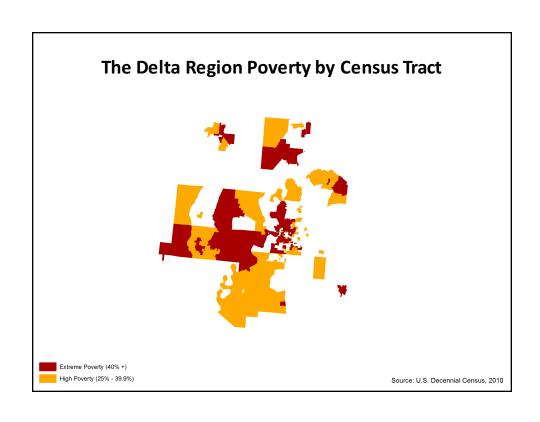


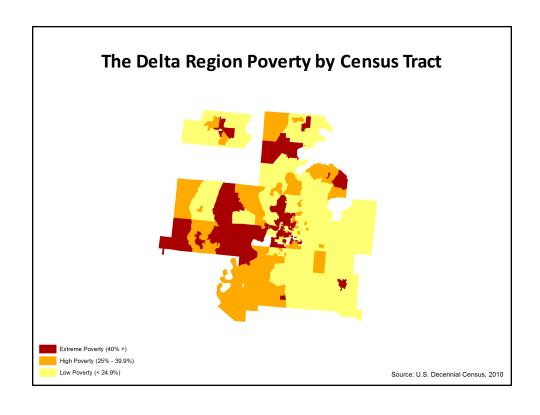


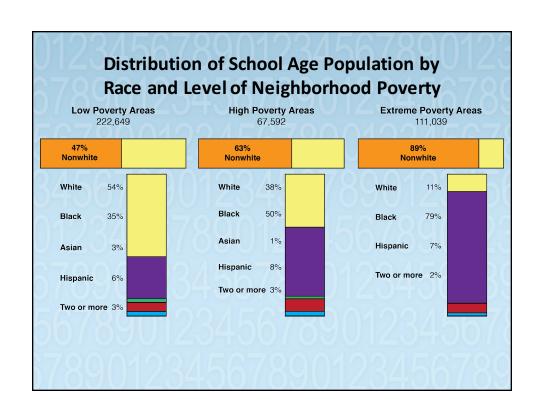


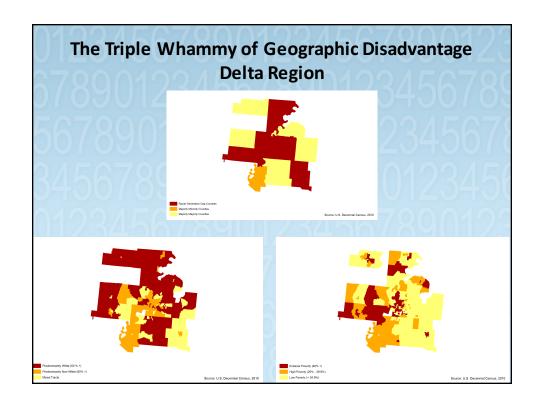














BACHELOR'S DEGREE HOLDERS (UNDER AGE 25) WHO WERE JOBLESS OR UNDEREMPLOYED			
Year	Percent		
2000	41.0		
2011	53.6		
720 <del>1</del> 30103012	.0 <del>1</del> 00100012		

CHANGE IN INCIDENCE OF POVERTY BY EDUCATIONAL				
ATTAINMENT IN NC, 2005-2007,				
Educational	2008-201	90123	Percent	
Attainment	2005-2007	2008-2010	Change	
Less than High School	253,304	276,757	9.3%	
High School Graduate	216,667	234,371	8.2%	
Some College, Associate Degree	136,185	186,834	37.2%	
Bachelor's degree or higher	49,082	57,919	18.0%	
X V X Z Ls	ource: American CommunitySu	rvey	hh / 8	

# THE COMPETITIVE TOOL KIT

- Analytical Reasoning
- Entrepreneurial Acumen
- Contextual Intelligence
- Soft Skills/Cultural Elasticity
- Agility and Flexibility

# **Implications for Workforce Planning and Development**

- Manage the transition from the "graying" to the "browning" of America.
- Embrace immigrants.
- Address the "wayward sons" problem in U.S. education and labor markets.
- Become more actively involved in K-12 education as a form of enlightened self-interest.
- Establish stronger ties with K-20 education to ensure that students graduate with the requisite skills to add value and enhance your competitiveness in an ever-changing global marketplace.
- Invest in business development & job creation potential of the elder care economy, diverse ethnic markets, & nascent freelance economy.



## **Urban Design Principles**

- Visitability of institutional settings
- Senior playgrounds & fitness parks
- Universally accessible transport systems
- Complete street ordinances
- Extended walk times at pedestrian crosswalks
- Senior friendly street signage

## **OPPORTUNITIES**

- Cater products & labeling to emerging groups
- Design & package products with equality in mind

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## **LABELING & PACKAGING**

- Easy to Read
- Easy to Understand
- Easy to Carry
- Easy to Enjoy
- Safer to Use

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0	DEFINITION OF EASY TO CARRY: CURRENT VS. FUTURE				
5	Current Population	Future Grey Population			
2	Bulky and Heavy	Minimal Unit Size and Weight			
	Big-sized cart, shopping cart, car trunk	Compact car, Rolling carriage			
	Price Sensitive	Weight Sensitive			
	Aesthetics Is More Important	Function Is More Important			
	Mostly carry with one hand	Handle with both hands			
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